



## **Official Statement – Strategic Alliance between TECMANT and TSI**

**Mr. David Quintana**, in his capacity as Technical Director of TECMANT–Mantenimiento Predictivo S.L., and **Mr. Publio Beltrán**, as Founder and Managing Director of TSI | Técnicas y Servicios de Ingeniería, S.L., are pleased to announce the **STRATEGIC ALLIANCE** between both companies.

This alliance brings together the consolidated experience of both organizations, with more than 40 years of combined expertise, to offer the industrial and naval sectors a strengthened, comprehensive, agile, and highly specialized value proposition in predictive maintenance, advanced diagnostics, asset management, and vibration and noise engineering solutions.

Through this collaboration, **TECMANT** will continue to contribute its well-recognized expertise in condition monitoring, vibration analysis, thermography, ultrasound testing, balancing, video endoscopy, oil analysis, preventive and corrective maintenance, as well as its capability to implement Maintenance Plans and Industrial Training programs.

In turn, **TSI** will contribute more than 40 years of experience in the Naval, Defense, Power Generation, Oil & Gas, and related sectors, providing vibration and noise engineering solutions; Root Cause Analysis (RCA); advanced Finite Element Method (FEM) simulations (dynamic, static, thermal, shock, etc.); experimental dynamic testing; monitoring and protection systems for critical assets (hardware, software, and advanced technical instrumentation); and dedicated, customer-tailored training, certified CAT I, II, and III by the Vibration Institute (USA).

Under this agreement, **both companies will collaborate as complementary technological partners**, strengthening their respective capabilities and expanding their service offerings without interfering with each other's operations. This strategic alliance is aimed at:

- Providing comprehensive responses to complex industrial challenges.
- Integrating multidisciplinary expertise in failure diagnosis, reliability, and asset maintenance, delivering key performance indicators (KPIs) to support decision-making for repair and/or renewal.
- Sharing technologies, methodologies, and training capabilities.
- Strengthening TECMANT's corrective services and TSI's advanced analysis and engineering services.
- Delivering greater value and agility in customer support through preferential pricing and coordinated working models.

This alliance represents a significant step forward for both organizations in their commitment to raising the standards of predictive maintenance and delivering top-level technical solutions.

TECMANT and TSI thank their clients and partners for their trust and reaffirm their commitment to driving innovation and providing excellence in industrial services.

Sincerely,

**Mr. David Quintana**  
Technical Director – TECMANT

**Mr. Publio Beltrán Palomo**  
Managing Director – TSI